

Juan Carlos Menéndez Marcín

Executive BIO

Managing Partner at Legal & Compliance Solutions, boutique law firm specialized in developing and executing effective strategies to mitigate legal, regulatory and operational risks, for entities in the financial, banking, insurance, Fintech and InsurTech sectors.

Began as Associate Attorney in the corporate and finance area in Baker & McKenzie, providing specialized legal advice for entities in the insurance, banking and pharmaceutical industry. Afterwards, he held senior leadership positions in Legal and Compliance areas at global, multinational and local enterprises such as AIG, New York Life, Genworth, Prudential and HSBC.

Over 20 years of experience providing legal advice focused in the strategic growth of his clients, in areas such as: corporate governance, regulatory affairs of the insurance and banking business, advise and regulatory filings regarding Fintech and Insurtech projects, draft and negotiation of contracts and strategic agreements, analysis and opinion on regulatory compliance and labor relations, regulatory filing of insurance products, lobbying of strategic matters with regulators, due attention to summons and official communications from regulators, as well as the design and execution of strategies to mitigate the legal risk of the day-to-day operation of his clients.

Juan Carlos is licensed to practice law in Mexico by Universidad de las Americas and completed the International Business Law program at Northwestern University. He is licensed by the Insurance Commission as Legal Expert for the regulatory filing of insurance products and a member of the Insurance Law Association. He also serves as Board Member and President of the Audit Committee of Assurant Vida México, Assurant Daños México and Genworth Seguros de Crédito a la Vivienda.



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